

Acquisition Brief — passeportproduit.fr



Domain name / Asset offered: passeportproduit.fr

Purpose: acquisition of a strategic Digital Product Passport (DPP) positioning asset for France within ESPR/PPWR and sector rollouts.

Contacts

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This document — who it's for, why

Decision-grade brief for CEO / COO / CFO / CTO / Compliance.

Thesis: owning the category language provides operational and reputational edge.

PASSEPORTPRODUIT.FR is a neutral, memorable banner to align procurement, quality, IT, legal and partners on DPP in France.

1) One-page decision

What it is. A strategic asset (.fr) for Digital Product Passport: public portal, documentation, resources, ecosystem communications.

What it changes. Single entry point → shorter time-to-trust, lower cross-functional friction, faster supplier onboarding.

What you can deploy today.

- “DPP France — Readiness & Rollout.” Product-family mapping, minimum viable data model, supplier kits.

- Resource center. QR/serialization guides, requirement matrix by sector, neutral FAQ.

- **Ecosystem voice.** Reference posts (neutral, educational), milestone calendar, sector use cases.

Why it's defensible. Exact term + .fr legitimacy; semantic lock as the ecosystem adopts your wording.

2) Context & milestones

ESPR (EU framework). In force; 2025 Working Plan; 2025–2027 delegated acts on priority families; ramp-up 2026–2030.

DPP (rollout). Requirements/registries phased by families from 2026–2028.

PPWR (packaging). Entered into force 2025; general application around T+18 months; progressive duties 2026–2030.

Implication. France-based actors need a clear banner now to prepare data, markings and processes with the supply chain.

3) Three concrete deployments (orders of magnitude)

A. Corporate France (group program). DPP data governance, supplier tooling plan, steering committees. Impact: –6 to –10% project time; €0.8–2.0M coordination/communication savings over 12–18 months (multi-site group).

B. Compliance SaaS / Vendor (resource portal). Immediate credibility with FR industrials; shorter sales cycles; +€1–3M pipeline (by ACV/segment).

C. Alliance / Institution (neutral FR hub). Shared requirement matrices, sector use cases; network effects and standard convergence.

4) Strategic edge of the pack

Authority through language in France. C-level clarity. Defensive (exact-match .fr, readable, memorable). Re-use of content, kits, and relationships on a single surface.

5) Market size & pressure

ESPR/DPP + PPWR implementation 2025–2030 drives material CAPEX/OPEX (data, labeling, IT, supply). In France, sectors need a narrative standard and a visible hub; PASSEPORTPRODUIT.FR provides both.

6) CFO anchors (obligatory)

6.1 Alternative cost “awareness & adoption.” Without an exact-match: FR campaign 6–12 months, internal brand architecture, change management. Order: €0.4–1.5M / 12–18 months.

6.2 Cost of delay. Slip one budgeting cycle = rework, audits, lost RFI/RFPs, cross-functional friction. Order: €0.8–2.0M / 12–18 months (FR group).

6.3 Reusable synergies. Under a single (.fr) banner, each euro (content, kits, connectors, relationships) is re-used → shorter time-to-trust, faster cycles, lower unit costs.

7) Investment logic (no public pricing)

SEO & memorability (exact FR term). Strategic premium (language control + 2025–2028 window). Budget lens: instead of spreading €0.4–1.5M across campaigns/change, a single asset accelerates go-to-market and lowers regulatory CAC.

8) Related assets / bundle option (≤2)

- dppcompliance.com — global DPP banner (group/EU level).
 - reportingdurable.fr — CSRD/ESRS complement to bridge reporting ↔ DPP.
- (No other extensions included. No claims beyond scope.)*
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9) Clean acquisition process (Legal/Finance)

Scope of sale: passeportproduit.fr only.

Escrowed transaction, fast technical transfer, invoice. Options: cash / staggered 40-30-30 / bundle. NDA and asset audit available.

Legal notice: descriptive name, no affiliation.

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